

SOLUTION SPOTLIGHT

Healthcare Payers | Network Development & Contracting

Streamline and manage contracts from recruitment through renewal

The healthcare payer landscape is evolving rapidly and organizations are looking for ways to increase efficiency and productivity while lowering operational costs. Digital transformation of the network development and contracting process is essential to leverage full value from provider networks. The contracting process can be complex and manual, making it difficult to track and prioritize work. These challenges can delay contract completion leading to inadequate network coverage and unhappy members, providers and clients.

Kiriworks Network Development & Contracting is designed to create a collaborative approach to the contract process. With integrated workflow automation and digital content management, Kiriworks Network Development & Contracting automates and tracks the process from recruitment to contract execution, creating an all-around efficient and productive operation.

PRIOTITIZE GAPS IN YOUR NETWORK

AVOID DELAYS IN CONTRACT PROGRESSION

MAINTAIN MEMBER SATISFACTION



Regardless if your process requires multiple steps to/from multiple departments, our automated process flow can be configured to accommodate any distribution plan.

Prioritize gaps in your Network

Gaps in your network can cause disruption of in-network coverage resulting in higher member and plan costs. These disruptions may interfere with your ability to meet the demands of your members and group customers. Win and retain more business by filling gaps and improving service areas where your network may be too thin. Kiriworks Network Development & Contracting provides the platform to prioritize high need areas, automate work queues and improve visibility into your process. The solution enables you to immediately see where you should focus your recruiting efforts and expand those markets.



Optimize your member experience and their access to needed high quality providers



Build standard recruitment and on-boarding projects that can be automatically deployed



Prioritize which providers get expedited contracts. Set a high priority for negotiations to get completed and contracts signed.

Avoid delays in contract progression

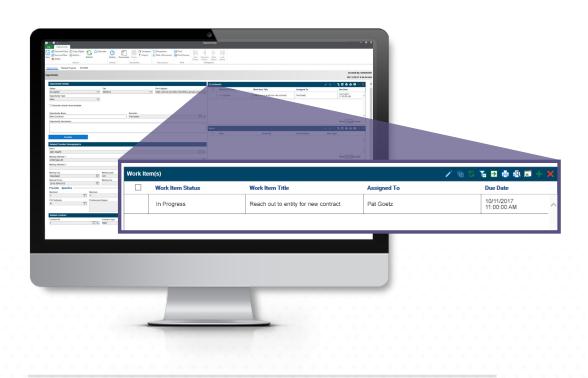
With a manual contracting process, the inefficiency and lack of time management can cause major delays. One department waits on another department to perform their tasks which can delay and put contracts in jeopardy. With the Kiriworks Network Development & Contracting solution, working in parallel is the key to efficiency. Multiple departments can work on the same contract at the same time, creating a more collaborative environment and ensuring contract progress. Real-time updates on status with pre-determined alerts encourage consistent and timely execution of all contracting and network management tasks.



Automate contract negotiation with external stakeholders as well as the automation of internal contract review and approval processes



Facilitate and automate the contract and re-contracting process to meet product expansion and regulatory compliance requirements



Work items display as a task list to ensure all steps in the process are executed and completed in a timely manner while ensuring accountability at every stage.

Maintain member satisfaction

Inadequate coverage or lack of access to good coverage can leave members feeling anxious and unhappy. Ensure you are contracting the right providers to meet your member needs and tackle more markets with Kiriworks Network Development & Contracting.



Leverage real-time reports and dashboards to manage workloads, improve process visibility and provide better access to information and documents.

Overall Impact

Kiriworks Network Development & Contracting manages every aspect of the process from recruitment to contract creation & execution and network management. Designed with process efficiency and productivity at its core, Kiriworks Network Development & Contracting begins managing the process from the time network gaps are identified and continue through the lifecycle of the contract. Our focus is to provide more visibility into your process and create an automated approach to your contracting needs.

Milwaukee / Cleveland / St. Louis / Chicago 1-800-242-1777 / kiriworks.com





